

**In a highly competitive global market with ever-changing technologies, all employees need viable skills to:**

- Focus on core competencies.
- Capitalize on new technologies.
- Find innovations to help the company succeed.
- Turn ideas into reality.

**Learning should be fun, and we design all our seminars with the adult learner in mind. You can expect us to:**

- Make every session innovative, comprehensive, and motivational.
- Adapt to the uniqueness of each class.
- Use realistic examples and case studies that enable learning by doing.
- Allow time for interaction and networking with co-workers and colleagues.

**Expect to receive:**

- Customized training for your needs.
- Outcomes that can be immediately applied.
- Teach sessions alternated with interactive learning experiences.
- Skills that can be used and shared with others.

**I am not afraid of storms, for  
I am learning how to sail my ship.**

*- Louisa May Alcott*

**Service makes the difference in  
competitive advantage.  
Discover how *Professional  
Development Specialists* will  
make a difference for you.**

***Making change happen one organization  
at a time.***

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**Results.  
Achievement.  
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## Instructors:

### ***Wilma Randall***

Wilma holds a B.S. in Education, Training and Development and has achieved her national professional certification through the American Society for Training and Development. She designed, developed and implemented a comprehensive, year-round training program for a major non-profit organization; the program is now used as a model in that sector. Wilma has served on numerous local, state and national boards of directors, and she has a Masters Degree in Organizational Development.

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### ***Lori Hoppes***

Lori specializes in interactive learning in adult education through confident and animated presentations. She is a Certified Challenge Course Instructor and holds a B.S. in Education, Training and Development. Lori's background includes designing, coordinating and delivering training programs and seminars across a wide range of venues.

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## Seminars

### **Face To Face - Conflict Resolution**

Most of us face confrontation in our daily lives. Many of us wish we were better equipped to handle it. ***Face to Face*** provides participants with the skills they need to effectively deal with difficult situations and people. Join us in this seminar and discover how to turn those dreaded encounters into positive, productive outcomes.

### **Project Management**

Effective project management skills are necessary in a successful career. ***Project Management*** provides the tools needed to complete projects on time. You will work through and gain experience in all phases of a project, from definition to evaluating and sharing results.

### **Dealing with Organizational Change**

Change is inevitable, especially in today's economy. ***Dealing with Organizational Change*** is designed to help you identify and overcome many of the negative aspects of change. Attending this highly motivational seminar will provide you with the confidence and skills you need to guide your organization through changes with ease.

### **Appreciating Positive Change**

***Appreciating Positive Change*** uses Appreciative Inquiry to focus on what teams are doing right. Through dialogue involving discovery of successes, dreams of what might be, and shared vision, teams will construct and unleash the future together.

### **Leadership Techniques**

Women and men who possess unique, creative and effective leadership characteristics are being recognized in today's diverse business climate as valuable resources with vast potential. ***Leadership Techniques*** helps you discover the right tools, techniques, and attitude to develop your innate talents into strong leadership skills. Learn how to hone those skills and use them to maintain leadership status.